



Cherie Everett (right) Marketing Manager at Griffin Internet collect her company's award for Internet Service Provider of the Year from award sponsor Paul Taylor of Voiceflex and guest presenter Amanda Stretton.



Julian Niman (right) collects the award for Distributor of the Year from sponsor Robert Thomas from IP Netix. and presenter Amanda Stretton

surroundings of the Lancaster Hotel.

Award winners were keen to express their delight at their successes with Dave Thorn, head of channel, commenting: "All of us at Uniworld are absolutely delighted to have been presented with the Switchless Reseller of the Year Award. It really is testament to the hard work that all of my colleagues at our Gosport head office put into making our business excel. I'd like to thank all our Channel Partners for their tremendous loyalty and support, and reiterate our commitment to sustain and grow our presence within the Channel."

To make it a double celebration, Gamma Telecom, Uniworld's parent company, was awarded the Network Operator of the Year award in a reader vote. Bob Falconer, CEO at Gamma, commented, "Winning this award means so much to us and is a testament to the hard work and level of service that all of our staff gives to our channel partners. We are truly humbled by the fact that this was an independent vote and that people have made the effort to nominate us without so much as an ask from us to do so. 2009 was our best ever year financially and this couldn't have happened without the achievements that our channel partners have made in delivering Gamma's services to market. Our continued commitment to the channel and focus on delivering innovative and profitable solutions remains and we look forward to another year of mutual success."

Leon Mangan, sales director indirect channel, Siemens Enterprise Communications told us, "I am delighted that yet again Siemens Enterprise Communications have won a prestigious Comms Business award that recognises our innovative product portfolio for the channel. Over many years the HiPath 3000 has been a phenomenally successful solution and not only addresses the Digital and IP Market, but now brings outstanding UC features, advantages and benefits to any user regardless of endpoint or network."

Picking up the Hosted Telephony Supplier of the Year, David Dadds, Managing Director of VanillaIP, said, "It a real achievement to receive the Hosted IP Telephony Supplier of the Year, it is validation of the ongoing hard work of the last five years of both our staff and resellers to develop a platform and service that enables the resellers to confidently sell Hosted IP Telephony and SIP Trunking into their base."